



## **Membership Brochure**

### **2024/2025**

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[www.exportersec.co.za](http://www.exportersec.co.za)

## Background to Exporters Eastern Cape

Exporters Eastern Cape is a non-profit organisation for persons/ companies involved in exporting, either directly or indirectly, or for persons/companies with an interest in exporting, and our objectives are:

1. To provide for the exchange of ideas, information and experience amongst members.
2. To liaise closely with other export orientated clubs and bodies.
3. To apply all its funds to carry out such undertakings as may be necessary for or incidental to promoting the objectives of the club.

## Strategy

Our Strategy is to facilitate conversations, information and collaboration in the Eastern Cape export market, to encourage more local firms to prepare themselves to take on the challenge of exporting, and to assist existing exporters to become more globally competitive.

## Vision

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Our Vision is to create an environment for members to become globally competitive exporters.

## Aims

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The aims of Exporters Eastern Cape are:

1. To provide its members the opportunity to network in a way that contributes meaningfully to their understanding of the foreign trade environment and to promote their export interests.
  2. To generate an inclusive, professional export fellowship between exporters and their supporting service providers.
  3. To link with and support institutions involved in export education and training.
  4. To give recognition to export achievers and in general to promote an export culture.
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## Activities

Exporters Eastern Cape undertakes several activities in promoting its aims. These include:

1. Monthly meetings and special gatherings conducive to networking, with informative speakers on a variety of export related subjects which includes plant/factory tours, panel discussions and workshops.
2. First-hand contact with government and other officials dealing with industrial development, export promotion, customs administration, port facilities etc.
3. Liaison with business chambers, local and regional structures, and related clubs in other regions.
4. Annual Golf Day
5. Prestige Awards Event for the Eastern Cape Exporter of the Year
6. Exporters Forum to discuss pressing issues affecting the export industry.
7. Export related emails and relevant information available on social media platforms.

## Membership

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Membership represents a broad spectrum of professions derived mainly from large and smaller export companies, freight forwarders, financial institutions and shipping lines.

Any firm, institution or individual with a real interest in promoting the aims and objectives of the club is welcome to join.

### **Exporters Eastern Cape can be of benefit to you by:**

- Attending export-related talks.
  - Connecting with exporters, OEM's and other representatives in the supply chain.
  - Facilitating personal referrals to experts on aspects of exporting of particular concern to you.
  - Strengthening the bonds between members with interests similar to yours.
  - Receiving export related information via email and social media platforms.
  - Acknowledging and offering exporters by being named Exporter of the Year.
  - Providing opportunities for open debate on subjects of general interest to the export fraternity.
  - The organisation lobbying on behalf of its members.
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## Subscriptions: For the period 1 July 2024 to 30 June 2025

	<b>Diamond</b>	<b>Platinum</b>	<b>Silver</b>	<b>Emerging Exporter</b>
<b>Annual Fee</b>	<b>R40 000</b>	<b>R5 500</b>	<b>R3 500</b>	<b>R1750</b>
No. of attendees at online/hybrid events (*excluding Annual Golf Day, Annual Gala Banquet)	10	4	2	1
Enter Exporter of the Year	Yes	Yes	Yes	Yes
Host an event and showcase your company and achievements	Yes	Yes	No	No
Receive export related mails	Yes	Yes	Yes	Yes
Opportunity to showcase company on Exporters EC social media platforms	Yes	Yes	Yes	Yes
Opportunity to provide input in the Industry Task Teams	Yes	Yes	Yes	No
Opportunity to partake in the Emerging Exporters Task Team	No	No	No	Yes
Exposure as a Diamond member on correspondence and relevant marketing material throughout the year	Yes	No	No	No

## Committee

Quintin Levey - KPMG (Chairman)	<a href="mailto:quintin.levey@kpmg.co.za">quintin.levey@kpmg.co.za</a>	083 459 2232
Deon Joubert – SJM Flex SA (Vice-Chair)	<a href="mailto:joubertd@sjmsa.co.za">joubertd@sjmsa.co.za</a>	082 410 8910
Pravika Chetty – Lumotech (Treasurer)	<a href="mailto:pravika.chetty@lumotech.co.za">pravika.chetty@lumotech.co.za</a>	073 376 3264
Suzanne Loubser (Branch Manager)	<a href="mailto:info@exportersec.co.za">info@exportersec.co.za</a>	083 291 5214
Neil Barker – OM & Barker (Head of Marketing)	<a href="mailto:neil@oraclegroup.co.za">neil@oraclegroup.co.za</a>	082 464 9363
Loudeaux Minnie – LX Events (Head of Events)	<a href="mailto:info@lxevents.co.za">info@lxevents.co.za</a>	082 961 6309
John Rankin – Engeli Group (Head of Membership)	<a href="mailto:jrankin@engeli.co.za">jrankin@engeli.co.za</a>	071 367 8730
Lee-Anne Vasi		
Greg Billson – Enterprise Development Consultants		
Gideon Smith – S4 Integration		
Oyama Sidlabane – SDBN Group		
Jeannie Gerber – BLG Logistics South Africa		
Andile Dlamini – Volkswagen Group Africa		
Siphokazi Ngombane – NMB Municipality		
Celestin Ndhlovu – Isuzu Motors South Africa		
Selwyn Willis – Community Chest		
Michael Kliment – OPM Tooling		
Anathi Mlungwana – Coega Development Corporation		

# Membership Application Form

## Company information

Name of Applicant/Company\_\_\_\_\_

Postal Address\_\_\_\_\_

Physical Address\_\_\_\_\_

Postal Code\_\_\_\_\_

VAT Nr\_\_\_\_\_

Website\_\_\_\_\_

### Category

**Diamond**

**Platinum**

**Silver**

### Industry

- OE motor manufacturers and component suppliers
- Other exporters except perishables
- Service providers (Agents, banks, forwarders, etc)
- Government entities interested in exports
- Media (Magazines, newspapers, websites, etc)
- Agricultural and agri-processing
- Individual (Honorary, co-opted, committee members)
- Other Exporter Club contacts (Johannesburg, Cape Town)
- Forwarding and Logistics
- Banking

### Interest in Exporting

- Direct exporter
- Indirect exporter
- Service provider

### Value of Exports

- Greater than R100m
- Between R100m and R25m
- Less than R25m

### Export Destinations

- 1
- 2
- 3
- 4
- 5
- 6

## Company representatives to be included on the database

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

## Declaration

I/we hereby apply for Exporters Eastern Cape membership and:

1. enclose our payment amounting to \_\_\_\_\_ or
2. confirm remittance to Exporters Eastern Cape bank account with:  
Standard Bank of SA Ltd  
Port Elizabeth branch 050017  
Account number 080196144

I/we agree that upon becoming a member of Exporters Eastern Cape, I/we shall be bound by the provisions of its constitution. (Copy available on our website)

Name \_\_\_\_\_

Signature \_\_\_\_\_

Designation \_\_\_\_\_

Date \_\_\_\_\_

