



## **Membership Brochure**

### **2019 - 2020**

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## **Background to Exporters Eastern Cape**

Exporters Eastern Cape is a non-profit organisation for persons/ companies involved in exporting, either directly or indirectly, or for persons/companies with an interest in exporting, and our objectives are:

1. To provide for the exchange of ideas, information and experience amongst members.
2. To liaise closely with other export orientated clubs and bodies.
3. To apply all its funds to carry out such undertakings as may be necessary for or incidental to promoting the objectives of the club.

## **Strategy**

Our Strategy is to facilitate conversations, information and collaboration in the Eastern Cape export market, to encourage more local firms to prepare themselves to take on the challenge of exporting, and to assist existing exporters to become more globally competitive.

## **Vision**

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Our Vision is to create an environment for members to become globally competitive exporters.

## **Aims**

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The aims of Exporters Eastern Cape are:

1. To provide its members the opportunity to network in a way that contributes meaningfully to their understanding of the foreign trade environment and to promote their export interests.
  2. To generate an inclusive, professional export fellowship between exporters and their supporting service providers.
  3. To link with and support institutions involved in export education and training.
  4. To give recognition to export achievers and in general to promote an export culture.
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## Activities

Exporters Eastern Cape undertakes several activities in promoting its aims. These include:

1. Monthly meetings and special gatherings conducive to networking, with informative speakers on a variety of export related subjects which includes plant/factory tours, panel discussions and workshops.
2. First-hand contact with government and other officials dealing with industrial development, export promotion, customs administration, port facilities etc.
3. Liaison with business chambers, local and regional structures, and related clubs in other regions.
4. Annual Golf Day
5. Prestige Awards Gala Banquet for the Eastern Cape Exporter of the Year
6. Export related emails and relevant information available on social media platforms.

## Membership

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Membership represents a broad spectrum of professions derived mainly from large and smaller export companies, freight forwarders, financial institutions and shipping lines.

Any firm, institution or individual with a real interest in promoting the aims and objectives of the club is welcome to join.

### **Exporters Eastern Cape can be of benefit to you by:**

- Exposure to network opportunities at its functions.
  - Facilitating personal referrals to experts on aspects of exporting of particular concern to you.
  - Strengthening the bonds between members with interests similar to yours.
  - Receiving export related information via email and social media platforms.
  - Acknowledging and offering exporters by being named Exporter of the Year.
  - Providing opportunities for open debate on subjects of general interest to the export fraternity.
  - The organisation lobbying on behalf of its members.
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### Subscriptions: For the period 1 July 2019 to 30 June 2020

	<b>Diamond</b>	<b>Platinum</b>	<b>Silver</b>
<b>Annual Fee</b>	<b>R27 500</b>	<b>R3 500</b>	<b>R2 250</b>
No. of attendees at functions (*excluding Annual Golf Day, AGM, Annual Gala Banquet)	10	4	2
Enter Exporter of the Year	Yes	Yes	Yes
Host an event with Exporters EC	Yes	Yes	No
Receive export related mails	Yes	Yes	Yes
Exposure as a Diamond member on correspondence and relevant marketing material throughout the year	Yes	No	No

### Committee

Quintin Levey	<a href="mailto:quintin.levey@kpmg.co.za">quintin.levey@kpmg.co.za</a>	082 719 2166
Jane Stevenson	<a href="mailto:jane@magnetic.co.za">jane@magnetic.co.za</a>	083 449 3100
Pravika Chetty	<a href="mailto:pravika.chetty@lumotech.co.za">pravika.chetty@lumotech.co.za</a>	073 376 3264
Suzanne Vermeulen (Branch Coordinator)	<a href="mailto:info@exportersec.co.za">info@exportersec.co.za</a>	041 373 1122
Neil Barker	<a href="mailto:neil@oraclemedia.co.za">neil@oraclemedia.co.za</a>	087 237 7700
Loudeaux Minnie	<a href="mailto:info@lxevents.co.za">info@lxevents.co.za</a>	082 961 6309
Greg Billson	<a href="mailto:greg@edc-consultants.co.za">greg@edc-consultants.co.za</a>	082 556 1837
Ryan Tudhope	<a href="mailto:ryan@edc-consultants.co.za">ryan@edc-consultants.co.za</a>	041 373 7711
Sujit Bhagattjee	<a href="mailto:Sujit.Bhagattjee@transnet.net">Sujit.Bhagattjee@transnet.net</a>	083 409 9100
Oyama Sidlabane	<a href="mailto:oyama@lizwefuels.co.za">oyama@lizwefuels.co.za</a>	061 404 4990
Brenden Adriaanzen	<a href="mailto:brenden.adriaanzen@sasfin.com">brenden.adriaanzen@sasfin.com</a>	081 257 9535

## Membership Application Form

### Company information

Name of Applicant/Company\_\_\_\_\_

Postal Address\_\_\_\_\_

Physical Address\_\_\_\_\_

Postal Code\_\_\_\_\_

VAT Nr\_\_\_\_\_

Website\_\_\_\_\_

### Category

**Diamond**

**Platinum**

**Silver**

### Industry

- OE motor manufacturers and component suppliers
- Other exporters except perishables
- Service providers (Agents, banks, forwarders, etc)
- Government entities interested in exports
- Media (Magazines, newspapers, websites, etc)
- Agricultural and agri-processing
- Individual (Honorary, co-opted, committee members)
- Other Exporter Club contacts (Johannesburg, Cape Town)
- Forwarding and Logistics
- Banking

### Interest in Exporting

- Direct exporter
- Indirect exporter
- Service provider

### Value of Exports

- Greater than R100m
- Between R100m and R25m
- Less than R25m

### Export Destinations

- 1
- 2
- 3
- 4
- 5
- 6

## Company representatives to be included on the database

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

Name	
Designation	
Email address	
Cell number	
Tel number	

## Declaration

I/we hereby apply for Exporters Eastern Cape membership and:

1. enclose our payment amounting to \_\_\_\_\_ or
2. confirm remittance to Exporters Eastern Cape bank account with:  
Standard Bank of SA Ltd  
Port Elizabeth branch 050017  
Account number 080196144

I/we agree that upon becoming a member of Exporters Eastern Cape, I/we shall be bound by the provisions of its constitution. (Copy available on our website)

Name \_\_\_\_\_

Signature \_\_\_\_\_

Designation \_\_\_\_\_

Date \_\_\_\_\_

