INDUSTRY VEHICLE SALES, PRODUCTION, EXPORT AND IMPORT DATA : 2010 - 2020

									Projection	
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
CARS											
Domestically Produced											
Local Sales	109 922	120 258	120 518	113 357	123 101	111 890	98 743	101 728	100 208	100 000	107 000
Exports (CBU)	181 048	186 299	151 660	151 892	154 920	228 459	237 715	230 047	220 889	252 000	263 000
Total Domestic Production	**290 970**	**306 557**	**272 178**	**265 249**	**278 021**	**340 349**	**336 458**	**331 775**	**321 097**	**352 000**	**370 000**
Total Industry Car Imports	**229 628**	**281 416**	**323 138**	**338 592**	**317 516**	**301 772**	**263 354**	**267 296**	**265 826**	**263 000**	**268 000**
Re-exported imports	611	1 241	1 608	1 652	1 680	1 265	832	910	792		
TOTAL LOCAL CAR MARKET	**338 939**	**400 433**	**442 048**	**450 297**	**438 937**	**412 397**	**361 265**	**368 114**	**365 242**	**363 000**	**375 000**
LIGHT COMMERCIALS											
Domestically Produced											
Local Sales	105 407	115 892	121 638	127 051	137 044	140 870	130 346	136 438	133 081	133 000	136 000
Exports	56 775	83 943	123 443	121 345	118 585	102 664	104 987	105 862	128 005	135 000	136 000
Total Domestic Production	**162 182**	**199 835**	**245 081**	**248 396**	**255 629**	**243 534**	**235 333**	**242 300**	**261 086**	**268 000**	**272 000**
Total Industry LCV Imports	**26 380**	**36 106**	**39 220**	**41 253**	**37 104**	**34 279**	**29 202**	**27 165**	**26 685**	**27 000**	**29 000**
Re-exported imports	176	184	204	308	337	337	232	286	317		
TOTAL LOCAL LCV MARKET	**131 611**	**151 814**	**160 654**	**167 996**	**173 811**	**174 812**	**159 316**	**163 317**	**159 449**	**160 000**	**165 000**
MEDIUM & HEAVY COMMERCIALS											
NAAMSA sales (incl. Imports)	22 245	26 630	27 840	30 924	31 509	30 441	26 971	26 272	27 535	27 500	28 000
Exports	861	802	1 077	1 206	1 414	1 120	1 050	991	1 136	1 150	1 200
TOTAL LOCAL MCV/HCV MARKET	**22 245**	**26 630**	**27 840**	**30 924**	**31 509**	**30 441**	**26 971**	**26 272**	**27 535**	**27 500**	**28 000**
TOTAL AGGREGATE MARKET	**492 795**	**578 877**	**630 542**	**649 217**	**644 257**	**617 650**	**547 552**	**557 703**	**552 226**	**550 500**	**568 000**
TOTAL AGGREGATE EXPORTS	**239 471**	**272 469**	**277 992**	**276 403**	**276 936**	**333 845**	**344 816**	**338 096**	**351 139**	**388 150**	**400 200**
TOTAL DOMESTIC PRODUCTION	**469 838**	**526 436**	**538 600**	**537 034**	**558 187**	**615 444**	**599 812**	**601 338**	**610 854**	**648 650**	**671 200**
GDP GROWTH RATE	**3,0%**	**3,2%**	**2,2%**	**2,5%**	**1,7%**	**1,3%**	**0,6%**	**1,3%**	**0,8%**	**0,7%**	**1,5%**

Notes:

Domestically produced cars and lcvs total represents a proxy for aggregate local production.

Historical sales are based on data reported by NAAMSA member companies, vehicle manufacturers, importers and distributors.

Projections are based on NAAMSA analysis and demand assumptions and do not provide for supply side disruptions.

GDP growth rate represents GDP annual changes at market prices in real terms.

CBU Export figures are based on projects announced to date. Announcements of new CBU export programmes could change projections.

From 2012, imported vehicles which have subsequently been exported are reflected as "re-exported imports"

Note: 2018 through 2020 GDP forecast assume no credit downrating for SA

August, 2019