

TALENTOR PARTNER SUMMIT & INTERNATIONAL WORKSHOP IN SHANGHAI



WHO AM I?

I'm the owner of a company from the southern-most tip on the African continent. A company that is a well-established recruitment consultancy with several income streams and service offerings to clients but with a rather limited and constrained candidate pool and small international footprint.



WHY I WENT TO SHANGHAI

1. To expand my international network.
2. To introduce South Africa and Hire Power to this network.
3. To gain exposure both internal and external, professional and personal - it was out of curiosity and in search of connectivity.



HOW: I started a conversation about who I am - we drilled down into deeper issues around the breakfast table, lunch table, in the workshop and established what we have in common. We do this through like mindedness and by finding synergies in recruitment and in our own personal behaviors and interests.

What I also found is that Europe operates in a different space to Africa, China, Greece, and the Baltics. I noticed there was an interest and an eagerness to do cross-border placements with SA, and to bring South African skill and purpose into the arena.

WHAT: We are all people-lovers, as well as entrepreneurs. It was about the heart of the matter and we have value through and because of this network. I found that although I was an outsider when I arrived, I was part of the family by the time that I left.

BACK TO THE WHY: My way forward is simple. It's to maintain contact with my partners, to share content and to keep in touch through whichever mode is available. To be a true partner calls for genuine, well-intended interaction. To be socially active and interactive. This brings me back to the way we work. We are a team of purpose-driven, like-minded humans. We believe that every household needs one job, every business needs strong leadership and teamwork. By placing people in the right positions, we will continue to find business opportunities, make placements, make money, grow our businesses and change lives for the better.

