

Total Vehicles by Manufacturer for Oct 2018

	RSA	EXPORT
TOYOTA	13 342	5 919
VOLKSWAGEN GROUP SA	8 983	7 295
FMC	5 421	3 478
NISSAN	4 902	430
HYUNDAI AUTOMOTIVE SO	3 160	0
ISUZU MOTORS SOUTH AF	2 462	325
RENAULT	2 364	0
KIA SOUTH AFRICA	1 400	0
MAZDA SOUTHERN AFRICA	1 190	0
SUZUKI AUTO	1 111	0
HONDA	503	44
VOLVO GROUP SOUTHERN	499	88
MAHINDRA	432	0
JAGUAR LAND ROVER	401	0
OPEL	400	0
SCANIA	223	4
VOLVO CARS	212	3
MAN	209	34
GREAT WALL MOTORS	202	0
MITSUBISHI MOTORS SA	160	0
TATA	153	0
FCA SOUTH AFRICA	137	30
IVECO	118	0
SUBARU	101	0
PCSA	58	0
JMC	56	0
FAW TRUCKS	48	1
POWERSTAR	42	0
BABCOCK	15	0
VECV SOUTH AFRICA	15	0
BENTLEY	10	0
MASERATI SOUTH AFRICA	5	0
SCUDERIA SOUTH AFRICA	5	0
SUB TOTAL	48 339	17 651
MERCEDES-BENZ SA	1 967	9 087
BMW GROUP	1 382	7 396
PORSCHE	178	0
INDUSTRY TOTAL	51 866	34 134

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of October 2018, MBSA reported a total of 1347 passenger vehicles, 620 commercial vehicles and 9087 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	EXP
Passenger	1 347	9 070
Light Commercial	63	0
Medium Commercial	191	15
Heavy Commercial	56	2
Extra Heavy Commercial	294	0
Bus	16	0
Total	1 967	9 087

Memo

For the time being BMW South Africa (Pty) Ltd will only report aggregated sales data.

	RSA	EXP
Passenger	1 382	7 396
Total	1 382	7 396

Memo

For the time being Porsche South Africa will only report aggregated sales data.

	RSA	EXP
Passenger	178	0
Total	178	0

Market Totals by Manufacturer for Oct 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	7 992	323	5 099	5 583	116	11	95	2	40	0	0	0
VOLKSWAGEN GROUP SA	8 360	7 295	569	0	54	0	0	0	0	0	0	0
FMC	2 788	9	2 628	3 469	5	0	0	0	0	0	0	0
NISSAN	1 921	0	2 981	430	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 753	0	391	0	16	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	259	8	1 759	315	261	2	153	0	30	0	0	0
RENAULT	2 362	0	2	0	0	0	0	0	0	0	0	0
KIA SOUTH AFRICA	1 277	0	123	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 180	0	10	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	1 103	0	8	0	0	0	0	0	0	0	0	0
HONDA	503	44	0	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	109	33	364	55	26	0
MAHINDRA	176	0	256	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	401	0	0	0	0	0	0	0	0	0	0	0
OPEL	400	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	202	1	21	3
VOLVO CARS	212	3	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	2	4	171	30	36	0
GREAT WALL MOTORS	42	0	160	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	129	0	31	0	0	0	0	0	0	0	0	0
TATA	8	0	15	0	46	0	59	0	21	0	4	0
FCA SOUTH AFRICA	99	3	33	27	5	0	0	0	0	0	0	0
IVECO	0	0	0	0	62	0	4	0	34	0	18	0
SUBARU	101	0	0	0	0	0	0	0	0	0	0	0
PCSA	48	0	4	0	6	0	0	0	0	0	0	0
JMC	9	0	36	0	11	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	33	0	15	1	0	0
POWERSTAR	0	0	0	0	4	0	3	0	35	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	15	0	0	0
VECV SOUTH AFRICA	0	0	0	0	5	0	7	0	3	0	0	0
BENTLEY	10	0	0	0	0	0	0	0	0	0	0	0
MASERATI SOUTH AFRICA	5	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	5	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	32 143	7 685	14 105	9 824	591	13	465	39	930	87	105	3
MERCEDES-BENZ SA	1 347	9 070	63	0	191	15	56	2	294	0	16	0
BMW GROUP	1 382	7 396	0	0	0	0	0	0	0	0	0	0
PORSCHE	178	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	35 050	24 151	14 168	9 824	782	28	521	41	1 224	87	121	3

RSA Total and Export Vehicles by Market

	Oct 2018		Variance %		Oct 2017		Sep 2018		YTD Oct 2018		Variance %		YTD Oct 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	32 143	7 685	-0.70	215.90	32 362	2 433	29 911	9 823	276 890	66 439	1.10	11.20	273 969	59 772
BMW GROUP	1 382	7 396	3.10	26.30	1 341	5 858	1 463	5 680	15 372	33 632	-2.20	-16.40	15 717	40 242
PORSCHE	178	0	100.00	0.00	89	1	102	0	1 105	1	5.60	-50.00	1 046	2
MERCEDES-BENZ SA	1 347	9 070	-11.10	-5.10	1 516	9 559	1 305	9 696	14 287	81 404	-20.50	-13.70	17 968	94 295
Passenger Total	35 050	24 151	-0.70	35.30	35 308	17 851	32 781	25 199	307 654	181 476	-0.30	-6.60	308 700	194 311
Light CV < 3501kg	14 105	9 824	5.60	-4.20	13 358	10 256	14 277	11 375	134 025	101 682	-1.80	13.80	136 507	89 326
MERCEDES-BENZ SA	63	0	293.80	0.00	16	0	58	0	503	0	220.40	0.00	157	0
Light CV < 3501kg Total	14 168	9 824	5.90	-4.20	13 374	10 256	14 335	11 375	134 528	101 682	-1.60	13.80	136 664	89 326
Medium CV 3501-8500kg	591	13	14.80	85.70	515	7	516	33	4 937	100	0.20	138.10	4 926	42
MERCEDES-BENZ SA	191	15	17.20	400.00	163	3	185	0	1 574	42	-2.50	82.60	1 614	23
Med. CV 3501-8500kg Total	782	28	15.30	180.00	678	10	701	33	6 511	142	-0.40	118.50	6 540	65
Heavy CV 8501-16500kg	465	39	8.10	254.50	430	11	459	59	4 101	186	4.30	30.10	3 931	143
MERCEDES-BENZ SA	56	2	16.70	0.00	48	0	60	4	454	16	-12.70	0.00	520	0
Extra Heavy CV > 16500kg	930	87	16.40	-13.90	799	101	877	77	8 169	527	11.60	-12.00	7 317	599
MERCEDES-BENZ SA	294	0	14.00	0.00	258	0	286	0	2 427	19	-6.90	0.00	2 607	0
Bus > 8500kg	105	3	-7.10	-25.00	113	4	116	6	750	97	-3.80	470.60	780	17
MERCEDES-BENZ SA	16	0	14.30	0.00	14	0	16	0	148	0	5.00	0.00	141	0
INDUSTRY TOTAL	51 866	34 134	1.70	20.90	51 022	28 233	49 631	36 753	464 742	284 145	-0.50	-0.10	467 200	284 461

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	10	0						
BENTLEY Bentayga	7	0	BENTLEY Continental	3	0			
FCA SOUTH AFRICA	99	3						
ABARTH 595	1	0	ALFA Giulia	2	0	ALFA Giulietta	1	0
ALFA Stelvio	2	0	FIAT 500	25	0	FIAT 500X	3	0
FIAT Panda	8	0	FIAT Tipo	16	0	JEEP Cherokee	2	0
JEEP Compass	12	0	JEEP Grand Cherokee	11	3	JEEP Renegade	6	0
JEEP Wrangler	10	0						
FMC	2 788	9						
FORD EcoSport	561	0	FORD Everest	350	9	FORD Fiesta	888	0
FORD Figo	840	0	FORD Focus	25	0	FORD Kuga	52	0
FORD Mustang	72	0						
GREAT WALL MOTORS	42	0						
GWM H5	15	0	GWM M4	27	0			
HONDA	503	44						
HONDA Amaze	47	2	HONDA Ballade	28	0	HONDA BR-V	144	2
HONDA Brio	53	0	HONDA Civic	9	16	HONDA CR-V	66	13
HONDA HR-V	60	7	HONDA Jazz	96	4			
HYUNDAI AUTOMOTIVE SOU	2 753	0						
HYUNDAI Accent	102	0	HYUNDAI Creta	324	0	HYUNDAI Elantra	95	0
HYUNDAI Grand i10	900	0	HYUNDAI i10	268	0	HYUNDAI i20	655	0
HYUNDAI Kona	142	0	HYUNDAI Santa Fe	3	0	HYUNDAI Tucson	264	0
ISUZU MOTORS SOUTH AFR	259	8						
ISUZU MU-X	259	8						
JAGUAR LAND ROVER	401	0						
JAGUAR E-PACE	73	0	JAGUAR F-PACE	30	0	JAGUAR F-Type	12	0
JAGUAR XF	7	0	L-R Discovery	41	0	L-R Discovery Sport	42	0
L-R Range Rover	27	0	L-R Range Rover Evoque	34	0	L-R Range Rover Sport	99	0
L-R Range Rover Velar	36	0						
JMC	9	0						
LANDWIND X5	9	0						
KIA SOUTH AFRICA	1 277	0						
KIA Cerato	1	0	KIA Grand Sedona	20	0	KIA Picanto	781	0
KIA Rio	301	0	KIA Sorento	33	0	KIA Soul	11	0
KIA Sportage	125	0	KIA Stinger	5	0			
MAHINDRA	176	0						
MAHINDRA KUV	73	0	MAHINDRA Scorpio	19	0	MAHINDRA Thar	7	0
MAHINDRA TUV	29	0	MAHINDRA XUV	48	0			
MASERATI SOUTH AFRICA	5	0						
MASERATI Levante	5	0						
MAZDA SOUTHERN AFRICA	1 180	0						
MAZDA 2	214	0	MAZDA 3	268	0	MAZDA CX-3	313	0
MAZDA CX-5	383	0	MAZDA MX-5	2	0			
MITSUBISHI MOTORS SA	129	0						
MITSUBISHI ASX	42	0	MITSUBISHI Outlander	8	0	MITSUBISHI Pajero	28	0
MITSUBISHI Pajero Sport	51	0						
NISSAN	1 921	0						
DATSUN GO	310	0	DATSUN GO+	249	0	NISSAN 370Z	3	0
NISSAN Almera	542	0	NISSAN Juke	22	0	NISSAN Micra	264	0
NISSAN Micra 5	181	0	NISSAN NV200	6	0	NISSAN Patrol SW	3	0
NISSAN Qashqai	144	0	NISSAN X-Trail	197	0			
OPEL	400	0						
OPEL Adam	30	0	Opel Astra	58	0	OPEL Corsa	103	0
OPEL Crossland X	61	0	OPEL Grandland X	82	0	OPEL MOKKA X	66	0
PCSA	48	0						
PEUGEOT 2008	14	0	PEUGEOT 208	13	0	PEUGEOT 3008	19	0
PEUGEOT 308	2	0						
RENAULT	2 362	0						
RENAULT Captur	99	0	RENAULT Clio IV	476	0	RENAULT Duster	267	0
RENAULT Kwid	733	0	RENAULT Megane IV	37	0	RENAULT Sandero II	750	0

SCUDERIA SOUTH AFRICA	5	0							
FERRARI 488 Spider	1	0	FERRARI Portofino	4	0				
SUBARU	101	0							
SUBARU Forester	59	0	SUBARU Impreza	5	0	SUBARU Outback	6	0	
SUBARU XV	31	0							
SUZUKI AUTO	1 103	0							
SUZUKI Baleno	72	0	SUZUKI Celerio	148	0	SUZUKI Ciaz	17	0	
SUZUKI Dzire	50	0	SUZUKI Ertiga	65	0	SUZUKI Grand Vitara	4	0	
SUZUKI Ignis	181	0	SUZUKI Jimny	35	0	SUZUKI Swift	494	0	
SUZUKI Vitara	37	0							
TATA	8	0							
TATA Bolt	8	0							
TOYOTA	7 992	323							
LEXUS ES	28	0	LEXUS IS	3	0	LEXUS LC	1	0	
LEXUS LX	19	0	LEXUS NX	12	0	LEXUS RX	7	0	
TOYOTA 86	1	0	TOYOTA Avanza	615	0	TOYOTA Aygo	85	0	
TOYOTA C-HR	251	0	TOYOTA Corolla/Auris/Quest	2 161	112	TOYOTA Etios	885	0	
TOYOTA FJ Cruiser	11	0	TOYOTA Fortuner	1 178	211	TOYOTA Landcruiser 200	96	0	
TOYOTA Landcruiser SW	6	0	TOYOTA Prado	93	0	TOYOTA Prius	1	0	
TOYOTA RAV	363	0	TOYOTA RUSH	447	0	TOYOTA Yaris	1 729	0	
VOLKSWAGEN GROUP SA	8 360	7 295							
AUDI A1	94	0	AUDI A3	321	0	AUDI A4	122	0	
AUDI A5	69	0	AUDI A6 Sedan	12	0	AUDI A7 Sportback	1	0	
AUDI Q2	53	0	AUDI Q3	62	0	AUDI Q5	80	0	
AUDI Q7	12	0	AUDI TT	8	0	VW Arteon	24	0	
VW Beetle/Cabrio	9	0	VW Caddy	35	0	VW Caravelle	24	0	
VW Golf 7	304	0	VW Jetta 6	125	0	VW Kombi	278	0	
VW Passat	8	0	VW Polo	2 824	7 295	VW Polo Vivo	3 009	0	
VW Tiguan	684	0	VW Touareg	51	0	VW up	151	0	
VOLVO CARS	212	3							
VOLVO S60	3	0	VOLVO V40	18	0	VOLVO V40 CC	9	0	
VOLVO V60 CC	3	0	VOLVO V90 CC	3	0	VOLVO XC40	85	0	
VOLVO XC60	67	2	VOLVO XC90	24	1				
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FCA SOUTH AFRICA	33	27							
FIAT Doblo Cargo	3	0	FIAT Ducato	5	0	FIAT Fiorino	8	0	
FIAT Fullback	17	27							
FMC	2 628	3 469							
FORD Ranger	2 575	3 469	FORD Transit	53	0				
GREAT WALL MOTORS	160	0							
GWM Steed	160	0							
HYUNDAI AUTOMOTIVE SOU	391	0							
HYUNDAI H1	7	0	HYUNDAI H100 Bakkie	384	0				
ISUZU MOTORS SOUTH AFR	1 759	315							
ISUZU D-MAX	123	130	ISUZU KB	1 636	185				
JMC	36	0							
CHANGAN Double Cab	3	0	CHANGAN Minivan	9	0	CHANGAN Single Cab	3	0	
JMC Boarding	4	0	JMC Carrying	16	0	JMC Vigus	1	0	
KIA SOUTH AFRICA	123	0							
KIA K2500	23	0	KIA K2700	100	0				
MAHINDRA	256	0							
MAHINDRA Bolero	47	0	MAHINDRA Genio	9	0	MAHINDRA Scorpio Pik-Up	200	0	
MAZDA SOUTHERN AFRICA	10	0							
MAZDA BT-50	10	0							
MITSUBISHI MOTORS SA	31	0							
MITSUBISHI Triton	31	0							
NISSAN	2 981	430							
NISSAN Hardbody	117	366	NISSAN Navara	140	0	NISSAN NP200	1 879	33	
NISSAN NP300	704	0	NISSAN NV200	26	31	NISSAN NV350	28	0	
NISSAN NV350 Taxi	87	0							
PCSA	4	0							
PEUGEOT Partner	4	0							
RENAULT	2	0							
RENAULT Kangoo	2	0							
SUZUKI AUTO	8	0							
SUZUKI Super Carry	8	0							
TATA	15	0							
TATA Super Ace	15	0							
TOYOTA	5 099	5 583							
TOYOTA Avanza	9	0	TOYOTA Dyna	112	0	TOYOTA Hilux	3 352	5 583	
TOYOTA Landcruiser PU	143	0	TOYOTA Quantum	1 483	0				
VOLKSWAGEN GROUP SA	569	0							
VW Amarok	247	0	VW Caddy	245	0	VW Polo Vivo	3	0	
VW Transporter Cr-Bus	49	0	VW Transporter P-Van	11	0	VW Transporter PU	14	0	

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FCA SOUTH AFRICA	5	0						
FIAT Ducato	5	0						
FMC	5	0						
FORD Transit	5	0						
HYUNDAI AUTOMOTIVE SOU	16	0						
HYUNDAI EX-8	16	0						
ISUZU MOTORS SOUTH AFR	261	2						
ISUZU N-Series	261	2						
IVECO	62	0						
IVECO Daily	62	0						
JMC	11	0						
JMC Carrying	11	0						
PCSA	6	0						
PEUGEOT Boxer	6	0						
POWERSTAR	4	0						
POWERSTAR FT Series	4	0						
TATA	46	0						
TATA MCV	46	0						
TOYOTA	116	11						
HINO 300 Series	116	11						
VECV SOUTH AFRICA	5	0						
EICHER Pro 3008	5	0						
VOLKSWAGEN GROUP SA	54	0						
VW Crafter	54	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	33	0						
FAW CA 15	22	0	FAW CA 8	11	0			
ISUZU MOTORS SOUTH AFR	153	0						
ISUZU F-Series	144	0	ISUZU FX-Series	9	0			
IVECO	4	0						
IVECO Eurocargo	4	0						
MAN	2	4						
MAN CLA	2	4						
POWERSTAR	3	0						
POWERSTAR FT Series	3	0						
TATA	59	0						
TATA LPT	48	0	TATA Ultra	11	0			
TOYOTA	95	2						
HINO 500 Series	95	2						
VECV SOUTH AFRICA	7	0						
EICHER Pro 6016	7	0						
VOLVO GROUP SOUTHERN A	109	33						
UD TRUCKS Croner	97	33	UD TRUCKS UD-H	12	0			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	15	0						
DAF XF	15	0						
FAW TRUCKS	15	1						
FAW CA 28	9	1	FAW CA 33	3	0	FAW CA 35	3	0
ISUZU MOTORS SOUTH AFR	30	0						
ISUZU F-Series	25	0	ISUZU FX-Series	5	0			
IVECO	34	0						
IVECO 682	1	0	IVECO Stralis	11	0	IVECO Trakker	22	0
MAN	171	30						
MAN CLA	10	0	MAN TGM	22	0	MAN TGS	124	30
MAN TGX	6	0	VW Constellation	9	0			
POWERSTAR	35	0						
POWERSTAR BeiBen	35	0						
SCANIA	202	1						
SCANIA G-Series	87	0	SCANIA P-Series	46	1	SCANIA R-Series	69	0
TATA	21	0						
DAEWOO Commercials	16	0	TATA LPT	4	0	TATA Prima	1	0
TOYOTA	40	0						
HINO 500 Series	32	0	HINO 700 Series	8	0			
VECV SOUTH AFRICA	3	0						
EICHER Pro 6025	3	0						
VOLVO GROUP SOUTHERN A	364	55						
UD TRUCKS Croner	12	0	UD TRUCKS Quon	48	14	UD TRUCKS Quon	71	2
VOLVO FH	165	36	VOLVO FM	68	3			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	18	0						
IVECO Afriway	18	0						
MAN	36	0						
MAN Bus	34	0	VW Volksbus	2	0			
SCANIA	21	3						
SCANIA Bus	21	3						
TATA	4	0						
TATA LPO	4	0						
VOLVO GROUP SOUTHERN A	26	0						
VOLVO Bus	26	0						